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## Warm-Up A

Work with a partner. Discuss these questions.

- 1. What are some common conflicts that occur in the workplace?
- 2. When was the last time you dealt with a workplace conflict? Describe what happened.

## Warm-Up B

#### A. Scenario

Read the scenario.

You are an office manager. Your office has a hot-desking\* policy. You have received numerous complaints about one of your employees. Other staff members say that this employee never leaves the work spaces clean. They are always finding food wrappers and crumbs around the desks, and the keyboards are sticky. You've noticed this yourself, and it's time to do something about this problem. How would you approach the situation?

Complete the phrases with your own ideas. Then compare your ideas with a partner.

- I think a good way to approach this situation would be...
- In this situation, I probably wouldn't...

#### **B.** Role-Play

Work in pairs. Role-play a conversation between the office manager and the employee who's causing problems from Part A. Take turns acting out each role.

#### \*Note:

Hot-desking is a workplace practice in which multiple employees use the same work space at different times of the day. Using this rotating system, employees often sit at different desks each day.



8.

9. ban

grubby

## **Resolving Work Conflicts**

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## **Vocabulary Preview**

Match the words or phrases with their correct meaning.

10. make a big deal out of (something)

1. shift a) to no longer allow b) a very small piece of food 2. crumb c) to make something seem more important than 3. point the finger it actually is 4. plug away at (something) d) to continue doing a task, especially one that is difficult or boring 5. frankly e) dirty 6. the state of (something) to speak about someone in a different way from others, either to praise or to criticize 7. single (someone) out

i)

j)

the hours that one works

honestly, truthfully

to blame or accuse

the condition something is in at a given time



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# **Listening 1**

Listen to the two conversations between an office manager and her employee. Answer the question.

Was the manager's approach better in Conversation 1 or			
Conversation 2? Why?			
•			

## **Listening 2**

Listen to each conversation again. Create a short list of dos and don'ts for dealing with conflict, based on what you hear. An example of each has been given.

Don't
• Don't bring up the problem or issue immediately.
•



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# **Language Functions**

## A. Comprehension

Re	ad the transcript of Conversation 1 and answer the questions.
1.	What general questions does Olivia ask to initiate small talk?
2.	What phrase does Olivia use to move the conversation towards the problem?
3.	What phrase does Olivia use to make the problem seem less serious?
4.	What does Olivia say to be less direct and to make sure the employee doesn't feel singled out?
5.	How does Olivia close the conversation in a positive way?



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# **Language Functions cont.**

#### **B. Indirect Communication**

ĸe	ad these extracts from Conversation 1. Answer the questions.
	Extract A: We've had a few comments about food being left around.
1.	Does Olivia say who has made the comments?
2.	Does Olivia mention who is leaving food around?
3.	How might Lydia have reacted if Olivia had said the following: 'People have complained that you leave food around'?
••••	<b>Extract B:</b> The desks aren't always left tidy after a shift.
1.	Does Olivia make it clear who is leaving the desks in a untidy state?
2.	Does Olivia suggest that this happens every shift?



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## **Grammar Review**

#### **PASSIVE VOICE**

We often use the passive voice when we want to emphasize the action over the person doing the action. The passive voice creates a sense of emotional distance and anonymity, which is especially important if you want to avoid blaming someone for a 'wrong' action.

#### A. Reference

To change an active sentence to the passive, follow these steps:

- Make the recipient of the action the subject.
- Use the Be verb plus a past participle.

#### **ACTIVE**

:	:		
Lydia	doesn't leave	the desks	tidy after her shift.
(subject)	(action)	(object)	(additional information)

#### **PASSIVE**

The desks	aren't left	tidy after her shift.	
(object)	(action   Be + past participle)	(additional information)	



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## **Grammar Review cont.**

#### **B. Practice**

Change the sentences from active to passive. Avoid mentioning who does the action.

Active form	Passive form
<ul> <li>Roberto doesn't always turn off the office lights when he leaves the building at the end of the day.</li> </ul>	<ul> <li>The office lights aren't always turned off at the end of the day.</li> </ul>
<ul> <li>Most employees don't display their staff parking permits in the front window of their car.</li> </ul>	
Sarah and Eliza take too many smoking breaks.	
<ul> <li>Everyone on the evening shift submits their monthly expense claims late.</li> </ul>	



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## **Role-Play**

Work with a partner. Act out the following conversations. In each case, managers should try to follow these steps:

- Initiate the conversation with small talk.
- Steer the conversation gently towards the problem.
- Avoid direct blame—use the passive voice when possible.
- Address the issue in a polite and calm way throughout.
- End the conversation in a positive manner.

#### **SCENARIO 1**

#### Student A: General Manager (Name: Alicia)

You've received feedback from a few supervisors that certain staff members take too many breaks. Smokers are allowed one break in the morning and one in the afternoon. However, some staff members who smoke are seen quite regularly in the smoking area of the parking lot. You don't mind employees taking a break and even having a chat within reason.

You need to approach Colin about this issue. You don't have the best working relationship with Colin. He can be difficult to deal with.

#### Student B: Employee (Name: Colin)

You're a smoker. You take regular smoking breaks at work. You go to the smoking area two or three times in the morning and at least twice every afternoon. It's a good place to catch up with your coworkers. You meet one of your colleagues there during most breaks and gossip about the managers, especially about your boss, Alicia. She always seems to single you out when there are issues at work.

It's not easy having an addiction. You feel like smokers should get more breaks throughout the day.

#### **SCENARIO 2**

#### **Student A: Sales Manager (Name: Patrick)**

You are the sales manager of the company. One of the team supervisors, Isabel, oversees a small but successful team of sales reps.

Isabel's approach to supervision seems to work well. However, it goes against company policy. All staff should be on-site from 9 am to 5 pm. Isabel runs her team as if there were flexitime, like in her previous job. You haven't mentioned this before as it seems to work. However, there has been feedback from other supervisors that their employees feel this is unfair. Why should Isabel's team get special treatment?

Remind Isabel of company policy. Whatever you do, try to be as indirect as you can—Isabel is quick to get defensive.

#### **Student B: Team Supervisor (Name: Isabel)**

You supervise a small team of sales reps. Your team perform well, and you feel this is because of your relaxed approach. You don't mind if your team members arrive later than 9 am or leave before 5 pm as long as they are reaching their targets.

Your team love you for this, but it does go against company policy. Still, a flexitime approach worked well at your last job, and no one has complained about it so far. If they do complain, you'll just show them the sales figures. Your team outperform everyone else, so what's the problem?



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## Reflection

- 1. How easy/difficult was it to deal with each issue?
- 2. How well did you follow the steps as a manager? Which step did you find the hardest?
- 3. What language and techniques from this lesson could you take forward into your own work?
- 4. Is it always best to be indirect and avoid blame when dealing with workplace conflict? Why or why not?



# **Transcripts**

## A. Conversation 1

Olivia:	Morning, Lydia.
Lydia:	Hi, Olivia.
Olivia:	How are you doing?
Lydia:	Pretty good, thanks.
Olivia:	How's that data entry task going? It's a big one!
Lydia:	We're getting there, I think.
Olivia:	Great. Listen, Lydia, can I have a quick word with you?
Lydia:	Sure, what's up?
Olivia:	It's nothing major. It's just about hot-desking.
Lydia:	Okay.
Olivia:	As you know, we share our desk space with the evening staff, and everyone is moving around all the time and
Lydia:	Yeah



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# **Transcripts cont.**

#### A. Conversation 1 cont.

Olivia:	So, a few of the other employees have mentioned that the desks aren't always left tidy after a <b>shift</b> .
Lydia:	Tell me about it!
Olivia:	Hmmm. Well, we've had a few comments about food being left around. Wrappers and <b>crumbs</b> mainly.
Lydia:	Well, it's not me.
Olivia:	I'm not <b>pointing the finger</b> at you. It's fine to have snacks at your desk—whatever keeps you going! Can you just make sure you leave your desk space tidy for others? I've said the same to most of the team. I'm not saying it's anyone in particular.
Lydia:	Sure, alright.
Olivia:	Thanks. Anyway, keep <b>plugging away at</b> that data entry. How long do you think it'll take?
Lydia:	Oh, I think we'll have it done by the end of the week.
Olivia:	Great to hear! I'll let you get back to work.
Lydia:	Thanks.





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# Transcripts cont.

#### **B.** Conversation 2

Lydia:	Hi, Olivia.
Olivia:	Hi, Lydia. We need to talk about your cleanliness.
Lydia:	I'm sorry?
Olivia:	I've noticed that you're snacking a lot at your desk. Crisps, chocolate bars
Lydia:	Oh, right. I need the energy!
Olivia:	Yeah, I get that. But everyone's complaining about <b>the state of</b> your desk. There are crumbs everywhere. The keyboard is sticky. You don't leave it in a nice state for others to use. You know we have a hot-desking policy. Can you show some consideration for others?
Lydia:	Wait a second. I'm not the only one that snacks at my desk. Why are you <b>singling</b> me <b>out</b> ? I've seen Henry eating sandwiches and leaving crumbs everywhere too. It's not just me. I don't think it's fair that you're pointing the finger
Olivia:	I've had complaints from various members of the evening staff as well as colleagues on this shift too. They all mention how <b>grubby</b> the desks are after you've been at the work space. Look, if I can't trust you to clean up after yourself, we'll have to think about <b>banning</b> snacks. <b>Frankly</b> , I don't think others would appreciate that.
Lydia:	That's ridiculous. Seriously, I feel like you're <b>making a</b> really <b>big deal out of</b> this.
Olivia:	Well, it's clearly more of an issue than you think.